



Room Based Conferencing



MSRP BASED ON MANUFACTURERES PUBLISHED PRICE LIST

VISIONALITY CUSTOM ROOM SOLUTIONS

Visionality Products

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
		Visionality offers Turnkey Solutions based on Visionality designs. They fall into two categories - ClassroomvVision and MobileVision	

	CRV	ClassroomVision Integrated Systems with Touchpanel for complete classroom Control (An example is in the appendix)	14.00%
	MRV	MobileVision Integrated Portable Systems desgomed to allow mobile videoconferencing at an affordable price (two examples are in the Appendix)	14.00%

PROJECTORS

HITACHI- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
		Hitachi Projectors	43.00%
		Please see DIR-SDD-TMP-092 soon to be awarded to Visionality for specific projector pricing. Posted here for customer convenience.	

INFOCUS- Discount may vary dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	Infocus Projectors	20.00%
		Please see DIR-SDD-TMP-092 soon to be awarded to Visionality for specific projector pricing. Posted here for customer convenience.	

MITSUBISHI- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	Mitsubishi Projectors	30.00%
		Please see DIR-SDD-TMP-092 soon to be awarded to Visionality for specific projector pricing. Posted here for customer convenience.	

OPTOMA- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	Optoma Projectors	40-60%
		Please see DIR-SDD-TMP-092 soon to be awarded to Visionality for specific projector pricing. Posted here for customer convenience.	

SANYO- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	Sanyo Projectors	9-56%
		Please see DIR-SDD-TMP-092 soon to be awarded to Visionality for specific projector pricing. Posted here for customer convenience.	

SHARP- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	Sharp Projectors	20.00%
		Please see DIR-SDD-TMP-092 soon to be awarded to Visionality for specific projector pricing. Posted here for customer convenience.	

NEC- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
		NEC Projectors	14.00%

FLAT PANEL DISPLAYS

LG- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
		All LG Flat Panels	17.50%

PANASONIC- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		

NEC TV- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		

PHILLIPS- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		

SAMSUNG TV- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%

	B		
	C		
	D		

SHARP- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		

SANYO- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		

SONY- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		

TOSHIBA- Discount may be greater dependent upon specific model.

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		

PROJECTION SCREENS

DRAPER

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
		All Draper Products	10.00%

DA-LITE

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		

VUTEC

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
		All Vutech Products	15.30%

MOUNTING SOLUTIONS

CHIEF

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Chief Products	5.00%

PEERLESS

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Peerless Products	5.00%

CONTROL PRODUCTS

AMX

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All AMX Products	25.00%

CRESTRON

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Crestron Products	15.00%

KRAMER

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Kramer Products	25.00%

EXTRON

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Extron Products	20.00%

CARTS, STANDS, PODIUMS & FURNITURE

VFI

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All VFI Products	20.00%

SPECTRUM

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Spectrum Products	25.00%

AVTEQ

CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Avteq Products	25.00%

AV ROVER			
CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	SVS- Sound Video Systems (Portable)	25.00%
	B	System Options	10.00%
	C	Convenience Options, Security Options, Service	3.67%

AUDIO			
SHUR			
CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Shur Audio Products	15.00%

REVO LABS			
CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Revo Labs Products	0.00%

CLEAR ONE			
CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A	All Clear One Products	15.00%

TANNOY			
CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%

MISCELANEOUS			
SMART TECHNOLOGIES			
CATEGORY	CODE	PRODUCT	DIR DISCOUNT FROM LIST
	A		10.00%
	B		
	C		
	D		